



 Stone Profit Systems

FEATURED CLIENTS



“ **It is very user-friendly.**
The system pays for itself,
that’s why
we like it! ”

- Matt Young



San Antonio, TX

Favorite Cost Savings

The ability to track things instantly has saved us a lot of time and money.

Favorite Features

It is hard to narrow it down to just one, they are all great. The re-order analysis is a great feature.

Previous Software Comparison

Before Stone Profit Systems we used Peach Tree. Overall it is a better system than Peach Tree; it is designed specifically for the stone industry. It gives our business an advantage because it calculates the square footage and gives us a wide range of reports and features. Furthermore, SPS is a smaller business; with smaller businesses you get better service.

“ The software is a huge benefit to our company! ”



Larry and Elliot -

UNIQUE

Stone Concepts

St. Louis, MO / Kansas City, KA
Omaha City, NE

Favorite Cost Savings

The time it takes to do things has been reduced, also the consignment module has saved us a lot of money.

Previous Software Comparison

Dancik is the software we used before. Stone Profit Systems is far superior, much easier, user-friendly, and is geared specifically for the stone industry.

Favorite Features

Fast-moving inventory report. Our industry has a challenging inventory that is constantly changing. With Stone Profit Systems we can instantly see what we need to order. It has sped up the way we make transactions.

“ Great customer service and
continuous improvement efforts.

**It's easy to use,
easy to maintain,
and user-friendly.”**



- Max Rohlfing



Anaheim, CA / Sun Valley, CA
Atlanta, GA

Favorite Cost Savings

Initial installation cost is tremendously lower than comparable systems.

Favorite Features

No single favorite, all of them are very useful. Exporting data into spreadsheets is very important and very easy to achieve.

Previous Software Comparison

Stone Profit Systems is the first and only software we have used, and we are not disappointed.

“ Stone Profit Systems has been of great value in
**improving our company's efficiency
in selling and purchasing material.** ”



- Marco Pereira



Austin, TX / Oklahoma City, OK
San Antonio, TX / North Hollywood, CA

Favorite Cost Savings

Better tracking of inventory leads to reductions in spoilage.

Favorite Features

By being able to integrate all locations in one program, we are able to reduce accounting costs.

Previous Software Comparison

We used QuickBooks previously, and Stone Profit Systems is more accurate in determining the true profit of our business structure.

“ Purchased Stone Profit Systems
for inventory control.

**Managing inventory is
made easy.**”



- David Havens



St. Louis, MO / Louisville, KY
Nixa, MO / Peoria, IL

Favorite Cost Savings

Support for product when needed has been reasonable.

Favorite Features

Inventory reports, sales reports, materials in transit, and pictures of materials.

Previous Software Comparison

Our previous software was MAS 500. Stone Profit Systems is much easier to use. When we specify changes to the program SPS has been able to make the improvement.

“ I highly recommend this
software and company.

The technical staff is wonderful and fast.”

- Hank Mazzala Jr.



Philadelphia, PA

Favorite Cost Savings

Inventory Control

Favorite Features

Inventory Analysis Reports

Previous Software Comparison

We used Aegis Commerce before Stone Profit Systems, and there is no comparison between the two.

“ Stone Profit Systems lives up
to the word ‘system’, which stands for:

**Save
Yourself
Some
Time
Energy
Money** ”



- Lokesh Marada



Orange, CA / Bangalore, Karnataka, India

Favorite Cost Savings

Simplicity and uniqueness translate to time and money saved.

Previous Software Comparison

Stone Profit Systems lives up to the words “birds eye view” of the company, with everything in one place.

“ **Stone Profit Systems has**
changed the way we do business
and given us total visibility of our company. ”



Bill Thomas -



Haverhill, MA / West Bridgewater, MA

Favorite Cost Savings

Inventory reduction and right sizing. -Bill Thomas- Thousands of dollars saved in comparison to custom software. -Terri Feeny-

Favorite Features

Better control of collections with the ability to put accounts on hold. -Bill- Upload pictures. Ability to track a slab of granite from location to location. -Terri-

Previous Software Comparison

We used Quickbooks before, and there is no comparison in regards to inventory. We have much more inventory control in Stone Profit Systems.

“ **Stone Profit Systems is a
very user-friendly system**
for all levels of computer experience. ”



- Mario Persico

EUROPEAN

GRANITE & MARBLE GROUP, INC.

Brooklyn, NY / Jamesburg, NJ
Farmingale, NY / Bridgeport, CT
Queens, NY

Favorite Cost Savings

Inventory Control

Favorite Features

The inventory searches, The ability to e-mail/
fax directly from Stone Profits, material photos,
and accounts receivable.

Previous Software Comparison

AccPac was the software that we used before,
and there is no comparison. Stone Profit
Systems truly is designed specifically for the
stone industry.



“ Stone Profits helped us to gain better visibility into our sales pipeline. ”

- Tracy Streckenbach

GerrityStone™
Fine Stone • Precision Design

Boston, Ma

Favorite Cost Savings

Stone Profits allowed us to eliminate a manual double entry of quotes into two systems that didn't talk to each other. This saved time and money and also reduced errors.

Favorite Features

Quote Closing Report; now we know exactly what percent of the business we are losing. We can set specific goals and track our progress as individuals and as a team.

Previous Software Comparison

We were using Counter Intelligence and SX Enterprises before, and there is no comparison, Stone Profits allows us to have true end-to-end visibility into our business from quote through financial reporting.

“ Stone Profit Systems allows for maximum growth for my business.

It is the best tool available to the stone industry. ”



Jonathan Cook -



Boston, MA

Favorite Cost Savings

Stone Profit Systems allows my business to integrate all aspects of day to day operations. Stone Profit's fine tuning for the stone industry eliminates many peripheral tasks that we had previously completed with excel sheets and other applications. By integrating SPS into my business I save countless hours per week, which translates to saving on administrative costs and other affiliated expenses.

Previous Software Comparison

Fishbowl Inventory System was the system we used before, and it needed to be changed nearly everyday to accommodate what we were doing within the stone industry. SPS takes every aspect of the stone industry into consideration, allowing you to focus on profitability rather than paperwork and organization.

“ Stone Profit’s all-in-one system

Truly made our company more organized and efficient. ”



Hau K Lau -



City of Industry, CA

Favorite Cost Savings

The sheer fact that I do not have to download any software onto my computer is a good enough saving by itself.

Favorite Features

Inventory reports are extremely detailed. There are a lot of great features in this program.

“ **Never knew
inventory control
could be this easy.** ”



Jason Gerber -



Las Vegas, NV / Anaheim, CA

Favorite Cost Savings

Time and accuracy.

Favorite Features

The sales reports and the profitability report.

Previous Software Comparison

Stone Profit Systems is miles ahead of it's competitors.

“ Stone Profit Systems is

great, user-friendly software.

**The reports it can generate
save lots of time and money.**”



- Prankash Doddahosahali



HINDUSTAN GRANITES

Brooklyn, NY / Long Island, NY
Bangalore, India

Favorite Cost Savings

All the information is available at your fingertips, so time saved is money saved.

Favorite Features

Access to the software from anywhere in the world is a wonderful feature. At least one of the sales reports comes in handy once a week; it really helps us to be on our toes all the time.

Previous Software Comparison

Stone Profit Systems is 50 times better than Microsoft Great Plains in terms of user friendliness, initial pricing, maintenance, and support.

“ The Stone Profit Systems team
**is one of the best technical
teams I have come across** ”



Sanjay K Hanna -



Houston, Tx / El Paso, TX / McAllen, TX
Amarillo, TX / Laredo, TX / Weslaco TX
Brownsville, TX / Midland, TX
Albuquerque, NM / ...

Favorite Cost Savings

Excellent inventory and expense control can be achieved very easily.

Favorite Features

For the multiple location setup like ours, the daily reports, sales, deposits and expenses. The complete health of the company is at your fingertips.

Previous Software Comparison

We used QuickBooks before. Its like comparing a Bentley to a bicycle.

“ It has saved us time
and money from day one. ”



- Tarun Patel



Austin, TX

Favorite Cost Savings

Easy access to information at your fingertips is a huge time saver.

Favorite Features

Within one click you can view the whole history of a product, from buying size and selling size to landed cost, hidden cost, profit, and hidden profit.

Previous Software Comparison

Stone Profit Systems is unparalleled to our previous software.

“ **Stone Profit Systems is miles ahead of its competitors.** ”

- Artoosh Voskanian



Houston, TX

Favorite Cost Savings

Time and accuracy.

Favorite Features

The Program is very flexible, it allows us to invoice, collect reports, and find information from many windows. With a touch of a finger I can access reports of my choosing. There are a lot of great features in this program.

Previous Software Comparison

Before Stone Profit Systems we were using a custom program with Microsoft Access. Stone Profits is miles ahead of its competitors.

“ Every feature in
this system is valuable
to our company. ”



Patrick -

Brazilian Exotic Granite

San Marcos, CA / San Diego, CA

Favorite Cost Savings

Inventory control has saved us a lot.

Favorite Features

The breakdown per cost per slab is an excellent report; we can manage sales as they happen. The sales cost report and detail purchase report are reports we also look at on a regular basis; they gives us that edge we've been looking for.

Previous Software Comparison

We didn't see things clearly with our previous software; we were feeling left in the dark. With Stone Profit Systems we can instantly see what we need to do, or buy.

“ We have found Stone Profits System to be
**The most effective
web-based system.** ”



Ravi K Raj -



North Hollywood, CA

Favorite Cost Savings

We have been able to eliminate a number of other software and programs and use Stone Profits for all of our needs. We have made considerable savings in cost and time.

Favorite Features

My favorite feature is the ability to search for any single slab and get all the information regarding the slab and its associated costs right from purchase to sale. The capability to e-mail sale orders, invoices, statements and other documents to our clients directly from the system is a time-saving and useful feature.

“ After months of research I have found that
**Stone Profit Systems is the
best system for this industry.** ”



- Marlon House



Orlando, FL

Favorite Features

The inventory reconciliation report and consignment purchasing report are among the best with its ideal wireless bar-code module. There are a lot of great features in this program.

Previous Software Comparison

Stone Profit Systems has great flexibility. It is a web-base system that utilizes Microsoft's latest .Net technology. It has a wealth of security features that can be customized to your individual and organization's needs. It is easy to access from home. There is no need for the installation of any client software, only a simple browser to access the entire system. The wireless barcode system to tag and scan is great.



- Leo

“ **Small investment
with high returns.** ”



Houston, Tx

Favorite Cost Savings

When you pull the measurements you always know how much you ordered.

Favorite Features

You can track each day with the daily reports and inventory reports.

Previous Software Comparison

It is excellent software for multi-locations. It is easy to monitor the inventory at each location. If you use all the features you can avoid the excess in overstock.

“ Since we implemented Stone Profit Systems

Our knowledge of inventory movement and cost have improved our bottom line. ”



- Tommy Harn



Fortworth, TX

Favorite Cost Savings

All employees are capable of seeing the same information at the same time in real time, so their abilities are empowered.

Favorite Features

With reports, in a short amount of time I can get a snapshot of how our business is performing.

Previous Software Comparison

We used to use QuickBooks, which is good for many industries but not the stone industry. Stone Profit Systems tackles all of the quirks and nuances of selling stone and takes into consideration the problems that are inherent to this business.

“ If you’re in granite,
you need Stone Profit Systems! ”



Vamsi -



Raliegh, NC / Chicago, IL / Portland, OR
Seattle, WA / Atlanta, GA / Charlotte, NC
Spokane, WA

Favorite Cost Savings

The savings in time pay for itself.

Favorite Features

The sales cost report is one of my favorites.
You know the minute you make a sale whether
or not you made money.

Previous Software Comparison

There is a definite difference. QuickBooks
cannot track expenses associated with input.
Stone Profit Systems can.

“ **Very good software!**

The Customer Service has been great. ”



Patrizio Domenis -



Vineyard, UT

Favorite Cost Savings

Cost performance and time during training. It is a very user-friendly software.

Favorite Features

The balance sheet...(Just joking). It is very important to understand the inventory, receivables, and the customer sales monthly. I get a quick snap shot of where I am at in the business process.

Previous Software Comparison

We used Easy Co. before. Stone Profit Systems is much more intuitive. Very easy to use!



- Kriz Charoenwan

“ Easy to use! ”

FRANCINI INC. MARBLE & GRANITE

Sun Valley, CA

Favorite Cost Savings

We saved a lot of time during the training process. With our old system we spent 1-2 days in training with our employees.

Favorite Features

We are able to work with the materials as pieces. With our old software we could not do this.

Previous Software Comparison

SPS works great for the slab industry; it solved our problems. It looks better, the reports are modifiable, and it is very easy to learn/understand.

“ It’s user-friendly
and great for the
stone industry. ”



- George Alexander



Brooklyn, NY

Favorite Features

The cost analysis report. It gives our company a snapshot of how we are doing. It's important to understand our costs and profits, etc.



- Austin Randall

“ **It’s a highly effective,
detail-controlled software**
built specifically for the slab business. ”

Granite IMPORTS

Denver, CO / Grand Junction, CO
Fort Collins, CO

Favorite Cost Savings

Time and accuracy. QuickBooks works fine for a guy with 100 slabs, but when you’re dealing with a larger inventory Stone Profit Systems allows you to track and pinpoint your every move.

Favorite Features

Inventory control is the best tool: you can see how many slabs are on hold, and how many are processed. It gives you a quick snapshot of your inventory transactions and allows you to strategically plan your day-to-day business operations. Daily reports-sales, deposits and expenses; the complete health of the company is at your fingertips.

“ **With Stone Profit Systems
we have the power of focus.**

Our attention is aimed on the
business of selling stone again. ”



- Rob Barten



Calgary, AB

Favorite Cost Savings

With our old software we calculated 20 man-hours per month fixing errors with the system. Stone Profit Systems has paid for itself in regards to time and accuracy. We are happy we made the switch.

Previous Software Comparison

Excel has no Comparison to Stone Profit Systems. SPS is specifically designed for this

business. We were constantly fixing problems with our old software. With SPS we can calculate our inventory by slabs and measure our inventory quickly and accurately. The ability to access information anywhere at anytime gives us an edge that we didn't have before. Overall it is huge upgrade from our previous software. I could not be happier!



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